# MOMENTS THAT MATTER

In 2012, our founder, Megs Yunn, met a young girl named Beverly who shared with Megs that she had never had a birthday party of her own or even a slice of her own birthday cake. Inspired by this interaction, Megs decided to start the nonprofit Beverly's Birthdays.

> CLASSROOM BIRTHDAYS

BIRTHDAY Celebrations

**OUR STORY** 

0

### We connect with health agencies, social service providers, and community organizations to provide our programs and services to children and families across South Western Pa. We focus on positive relationship building, resource connectivity, and supporting basic material need.

OUR PURPOSE

# OUR EXPANSION

In the beginning, our mission was only focused on birthdays. Over the years, we have expanded our service offerings to include, **BIRTHDAYS**, **BABIES**, **and**, **BASIC CARE**. Through these divisions, we are able to help meet the essential needs of tens of thousands of families in Southwestern PA.

> BASICS Boutique

## OUR SERVICES

By using the vehicle of celebration, we remind children and families that they are important, are special, and they matter.

BIRTHDAY PRESENTS

...AND SO MUCH MORE!

"BIRTHDAYS ARE ABOUT LETTING THE WORLD KNOW YOU MATTER."

- UNIQUE, 11, BIRTHDAY RECIPIENT

BEVERLY'S BARIFS

## YEARLY IMPACT

Λ



**35** FREE COMMUNITY BABY SHOWERS HOSTED

**4,000** BABIES SUPPORTED

2,400 BABIES FED

**2,200** DIAPER BAGS DISTRIBUTED

**1,000** SAFE SLEEP SACKS DISTRIBUTED

8,000+ CANS OF FORMULA DISTRIBUTED BIRTHDAYS

15,000 CLASSROOM BIRTHDAYS RECOGNIZED

**12,000** BIRTHDAY GIFT PACKAGES DISTRIBUTED

**140** GROUP BIRTHDAY PARTIES HOSTED

2,200 BIRTHDAY BOUTIQUE SHOPPERS CELEBRATED

> **3,350** CUPCAKES GOBBLED UP



BASICS

**2,000** TOOTHBRUSHES/TOOTHPASTE DISTRIBUTED

> 2,200 PAIRS OF PAJAMAS DISTRIBUTED

**25,000** HYGIENE PRODUCTS DISTRIBUTED

6,000 PACKAGES OF BABY WIPES DISTRIBUTED

**3,300** PACKAGES OF DIAPERS DISTRIBUTED

> **3,500** BIRTHDAY DINNER MEALS

\$2.8 MILLION



0

U

ß

IN PRODUCT DONATIONS RECEIVED

\$600,000









٩.

I GIVE TO BEVERLY'S BIRTHDAYS BECAUSE THE CULTURE AND MISSION ARE UNPARALLELED. THE DIFFERENCE THEY MAKE IN THE LIVES OF CHILDREN AND FAMILIES IS SO SIGNIFICANT." – TOP DONOR ALE POLUNTEER





WWW.BEVERLYSBIRTHDAYS.ORG \star WWW.BEVERLYSBABIES.ORG 🛧 WWW.PGHFORMULABANK.ORG

## BECOME A 2024 PARTNER

Th

Our organization relies on the generous support of corporations and community groups to support our mission. With your financial and in-kind contributions, we can raise \$2.8 million to celebrate tens of thousands of children/families in our region.

**CORPORATE & COMMUNITY PARTNER GIVING LEVELS** 

PARTNERSHIP FEATURES	\$1,000	\$2,500	\$5,000	\$10,000	\$20,000
SOCIAL MEDIA	🖌 1 POST	🖌 1 POST	2 POSTS	✓ 3 POSTS	4 POSTS
LOGO FEATURED ON BEVERLYSBIRTHDAYS.ORG	8	8		$\checkmark$	
E-NEWSLETTER FEATURES	8	1 MENTION	2 MENTIONS	3 MENTIONS	4 MENTIONS
ACKNOWLEDGMENT AT LARGE SCALE FUNDRAISERS BIRTHDAYS & BIRDIES GOLF OUTING   EVENING OF BIRTHDAY CHEER GALA	8	⊗	$\checkmark$	$\checkmark$	$\checkmark$
SIGNAGE AT SELECT PROGRAMMING EVENTS BABY SHOWERS & BIRTHDAY PARTIES	8	8	$\checkmark$	$\checkmark$	$\checkmark$
LOGO FEATURED ON TV IN Beverly's Birthdays Lobby		$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
LOGO ON SUPPORTED BEVERLY'S BIRTHDAYS PRODUCT BIRTHDAY CHEER BOXES   YEAR OF CHEER BOXES	8	8	75 FEATURES	150 FEATURES	300 FEATURES
TICKETS TO OUR GALA AND/OR GOLF OUTING BIRTHDAYS & BIRDIES GOLF OUTING   EVENING OF BIRTHDAY CHEER GALA	8	2 TICKETS/ GOLFERS	4 TICKETS/ GOLFERS	6 TICKETS / GOLFERS	8 TICKETS / GOLFERS
LOGO FEATURED ON THE BIRTHDAY OR BABY BOUTIQUE	8	⊗	8	⊗	$\checkmark$
INVITATION TO PARTICIPATE IN OUR VIRTUAL HOLIDAY TOY DRIVE & FILL A TRUCK EVENT					
OPPORTUNITY FOR CORPORATE / COMMUNITY Partners to volunteer				$\checkmark$	$\checkmark$

For funding partnerships greater than \$20,000, Beverly's Birthdays will work directly with the partner to customize a tailored package. Partnership recognition includes both financial and in-kind product contributions.

#### YOUR GIFT IN ACTION

**Provides a dinne** buffet at three group birthday parties







Feeds 83 babies with the

6







baby shower

\$5.000 Sponsors one free community



### **S5.00 Provides 200 expecting**

families with Newborn Care **Packages** 

**Greater Pittsburgh Infant Formula Bank** 



0.0

**Provides pajamas** and underwear for 400 childen annually



Sponsors the Birthday Cheer Boxes for an entire agency for a year. (Approximately 280 children)

A month of referrals (300) for formula from The Greater Pittsburgh **Infant Formula Bank** 



## WHY IT MATTERS

"EVERYONE ON THE BEVERLY'S BIRTHDAYS TEAM HAS BEEN INCREDIBLE. THEY ALWAYS COME TO OUR CENTER WITH SMILES ON THEIR FACES AND IT IS CLEAR HOW MUCH THEY ENJOY SPREADING CHEER TO OUR FAMILIES. WE ARE SO APPRECIATIVE OF THIS PARTNERSHIP

- NORTHSIDE FAMILY CENTER

"WHILE A SEEMINGLY

"EVERY CHILD DESERVES TO BE CELEBRATED. AND WE ARE THANKFUL THAT BEVERLY'S BIRTHDAYS MAKES THESE CELEBRATIONS POSSIBLE FOR CHILDREN IN OUR COMMUNITY!" - CHRISTINA KRAMER, RANGE RESOURCES

- MIKE GEIGER, MOE'S

"THIS BABY SHOWER WAS ONE OF THE BEST EXPERIENCES OF MY LIFE. - EXPECTING MOM

SIMPLE PREMISE ON THE SURFACE, THE IMPACT BEVERLY'S BIRTHDAYS MAKES ON THOUSANDS OF UNDERSERVED/UNDERPRIVILEGED KIDS IN OUR REGION IS DEEPLY MEANINGFUL TO A MAJOR MILESTONE OF CHILDHOOD. EVERY CHILD DESERVES TO BE CELEBRATED AND BEVERLEY'S BIRTHDAY'S ENSURE THAT HAPPENS."

"I WAS IMPRESSED BY THE PASSION, CARING, ENERGY THAT EVERYONE INVOLVED BROUGHT TO THESE KIDS. REGARDLESS OF WHAT WAS HAPPENING OUTSIDE OF THAT ROOM, THERE WAS NOTHING BUT CELEBRATION AND HAPPINESS IN THE ROOM."

- T-MOBILF